

Compensation Review

INDEX • Vol. 7 • (1975)

KEY

4:20 = Fourth Quarter: Page 20
(F) = Feature Article (D) = Digest

Author Index

- Bahr, Gary R. and Frederick A. Teague**
ERISA and Total Benefits: A Bird's-Eye View (D) 4:63
- Bevan, Richard V. and Robert D. Hulme**
The Blue Collar Worker Goes on Salary (D) 3:67
- Biswas, Bashker D. and Thomas M. Hestwood**
Projecting Base Payroll Costs (F) .. 3:47
- Brindisi, Louis J., Jr.**
The Target Approach to the Management of Capital Accumulation Plans (F) 1:18
- Buzby, Russell C. and Richard Traum**
Using the Computer to Monitor a Salary Program: A Case History (F) 1:39
- Calvert, Geoffrey N.**
The Social Security Time Bomb (D) 1:55
- Carey, James F.**
Cost and Value in Salesmen's Pay (F) 1:30
- Coffin, Robert C.**
Tailoring Incentive Bonus Plans for Special Situations (F) 4:16
- DeVoe, Raymond, F., Jr.**
Under the Southern Cross (D) 2:51
- Ellig, Bruce R.**
Stock Option Grants: A Systematic Approach (F) 2:18
- Hamner, W. Clay**
How to Ruin Motivation with Pay (F) 3:17
- Harvey, Richard A.**
Designing a Corporate Dental Plan (F) 3:34
- Hestwood, Thomas M. and Bashker D. Biswas**
Projecting Base Payroll Costs (F) .. 3:47
- Howell, William J.**
The Red and Black of Productivity (D) 4:59
- Hulme, Robert D. and Richard V. Bevan**
The Blue Collar Worker Goes on Salary (D) 3:67
- Lawler, Edward E. III**
Participation and Pay (D) 3:62
- Marshall, Don R.**
Merit Pay Without Headaches: How to Design a Plan for Nonexempts (F) 2:32
- Meyer, Herbert H.**
The Pay-for-Performance Dilemma (D) 3:55
- Milkovich, George T. and Roy Richardson and Nan Weiner**
A Systematic Approach to University Faculty Compensation (F) 4:38
- Nwokobia, Fred O.**
Profit-Related Stock Options: Immunizing Grants Against the Market (F) 3:28
- O'Brien, Peter B.**
Is LTD the New Phantom Benefit? (D) 2:60
- O'Meara, J. Roger**
Retirement—The Eighth Age of Man (D) 2:63
- Paine, Thomas H.**
Compensation: A Controllable Dilemma (D) 4:67
- Paul, Robert D.**
Can Private Pension Plans Deliver? (D) 1:47
- Pritchett, S. Travis**
Cost-Value Analysis of Employee Benefits: An MBO Approach (F) 4:31

Compensation Review

INDEX • Vol. 7 • (1975)

KEY

4:20 = Fourth Quarter: Page 20
(F) = Feature Article (D) = Digest

Author Index

- Bahr, Gary R. and Frederick A. Teague**
ERISA and Total Benefits: A Bird's-Eye View (D) 4:63
- Bevan, Richard V. and Robert D. Hulme**
The Blue Collar Worker Goes on Salary (D) 3:67
- Biswas, Bashker D. and Thomas M. Hestwood**
Projecting Base Payroll Costs (F) .. 3:47
- Brindisi, Louis J., Jr.**
The Target Approach to the Management of Capital Accumulation Plans (F) 1:18
- Buzby, Russell C. and Richard Traum**
Using the Computer to Monitor a Salary Program: A Case History (F) 1:39
- Calvert, Geoffrey N.**
The Social Security Time Bomb (D) 1:55
- Carey, James F.**
Cost and Value in Salesmen's Pay (F) 1:30
- Coffin, Robert C.**
Tailoring Incentive Bonus Plans for Special Situations (F) 4:16
- DeVoe, Raymond, F., Jr.**
Under the Southern Cross (D) 2:51
- Ellig, Bruce R.**
Stock Option Grants: A Systematic Approach (F) 2:18
- Hamner, W. Clay**
How to Ruin Motivation with Pay (F) 3:17
- Harvey, Richard A.**
Designing a Corporate Dental Plan (F) 3:34
- Hestwood, Thomas M. and Bashker D. Biswas**
Projecting Base Payroll Costs (F) .. 3:47
- Howell, William J.**
The Red and Black of Productivity (D) 4:59
- Hulme, Robert D. and Richard V. Bevan**
The Blue Collar Worker Goes on Salary (D) 3:67
- Lawler, Edward E. III**
Participation and Pay (D) 3:62
- Marshall, Don R.**
Merit Pay Without Headaches: How to Design a Plan for Nonexempts (F) 2:32
- Meyer, Herbert H.**
The Pay-for-Performance Dilemma (D) 3:55
- Milkovich, George T. and Roy Richardson and Nan Weiner**
A Systematic Approach to University Faculty Compensation (F) 4:38
- Nwokobia, Fred O.**
Profit-Related Stock Options: Immunizing Grants Against the Market (F) 3:28
- O'Brien, Peter B.**
Is LTD the New Phantom Benefit? (D) 2:60
- O'Meara, J. Roger**
Retirement—The Eighth Age of Man (D) 2:63
- Paine, Thomas H.**
Compensation: A Controllable Dilemma (D) 4:67
- Paul, Robert D.**
Can Private Pension Plans Deliver? (D) 1:47
- Pritchett, S. Travis**
Cost-Value Analysis of Employee Benefits: An MBO Approach (F) 4:31

Richardson, Roy and George T. Milkovich and Nan Weiner

A Systematic Approach to University Faculty Compensation (F) 4:38

Roscow, James P.

Pensions at 1 P.E. (Post-ERISA) (D) 4:55

Sakurabayashi, Makoto

How a Japanese Firm Sets Salaries for Its Clerical Employees (F) 2:42

Teague, Frederick A. and Gary R. Bahr

ERISA and Total Benefits: A Bird's-Eye View (D) 4:63

Thomsen, David J.

Calculating the Score on ESOPs: Winners or Losers? (F) 4:47

Traum, Richard and Russell C. Buzby

Using the Computer to Monitor a Salary Program: A Case History (F) 1:39

Weiner, Nan and George T. Milkovich and Roy Richardson

A Systematic Approach to University Faculty Compensation (F) 4:38

Subject Index**BENEFITS** (*See also* Pensions)

Calculating the Score on ESOPs: Winners or Losers? (F) 4:47

Compensation: A Controllable Dilemma (D) 4:67

Designing a Corporate Dental Plan (F) 3:34

ERISA and Total Benefits: A Bird's-Eye View (D) 4:63

Is LTD the New Phantom Benefit? (D) 2:60

Profit-Related Stock Options: Immunizing Grants Against the Market (F) 3:28

Stock Option Grants: A Systematic Approach (F) 2:18

Tailoring Incentive Bonus Plans for Special Situations (F) 4:16

COMPENSATION ADMINISTRATION (*See also* Executive Compensation and Merit Pay)

The Blue Collar Worker Goes on Salary (D) 3:67

Compensation: A Controllable Dilemma (D) 4:67

Cost and Value in Salesmen's Pay (F) 1:30

How a Japanese Firm Sets Salaries for Its Clerical Employees (F) 2:42

Merit Pay Without Headaches: How to Design a Plan for Nonexempts (F) 2:32

Participation and Pay (D) 3:62

Profit-Related Stock Options: Immunizing Grants Against the Market (F) 3:28

Projecting Base Payroll Costs (F) .. 3:47

Stock Option Grants: A Systematic Approach (F) 2:18

A Systematic Approach to University Faculty Compensation (F) 4:38

Tailoring Incentive Bonus Plans for Special Situations (F) 4:16

The Target Approach to the Management of Capital Accumulation Plans (F) 1:18

Under the Southern Cross (D) 2:51

Using the Computer to Monitor a Salary Program: A Case History (F) 1:39

EXECUTIVE COMPENSATION (*See also* Compensation Administration, Merit Pay, and Stock Options)

Profit-Related Stock Options: Immunizing Grants Against the Market (F) 3:28

Stock Option Grants: A Systematic Approach (F) 2:18

The Target Approach to the Management of Capital Accumulation Plans (F) 1:18

Tailoring Incentive Bonus Plans for Special Situations (F) 4:16

ERISA

Compensation: A Controllable Dilemma (D) 4:67

Cost-Value Analysis of Employee Benefits: An MBO Approach (F) 4:31

ERISA and Total Benefits: A Bird's-Eye View (D) 4:63

Pensions at 1 P.E. (Post-ERISA) (D) 4:55

INCENTIVE COMPENSATION (*See also* Executive Compensation and Merit Pay)

Calculating the Score on ESOPs: Winners or Losers? (F) 4:47

How to Ruin Motivation with Pay (F) 3:17

Merit Pay Without Headaches: How to Design a Plan for Nonexempts (F) 2:32

Stock Option Grants: A Systematic Approach (F) 2:18

Tailoring Incentive Bonus Plans for Special Situations (F) 4:16

INFLATION

The Red and Black of Productivity (D) 4:59

Under the Southern Cross (D) 2:51

MERIT PAY (See also Incentive Compensation)

- How to Ruin Motivation with Pay (F) 3:17
- Merit Pay Without Headaches: How to Design a Plan for Nonexempts (F) 2:32
- Participation and Pay (D) 3:62
- The Pay-for-Performance Dilemma (D) 3:55
- A Systematic Approach to University Faculty Compensation (F) 4:38
- Tailoring Incentive Bonus Plans for Special Situations (F) 4:16

PENSIONS

- Calculating the Score on ESOPs: Winners or Losers? (F) 4:47
- Can Private Pension Plans Deliver? (D) 1:47
- Cost-Value Analysis of Employee Benefits: An MBO Approach (F) 4:31
- Pensions at 1 P.E. (Post-ERISA) (D) 4:55

- Retirement—The Eighth Age of Man (D) 2:63
- The Social Security Time Bomb (D) 1:55

RETIREMENT POLICY (See also Pensions)

- Calculating the Score on ESOPs: Winners or Losers? (F) 4:47
- Cost-Value Analysis of Employee Benefits: An MBO Approach (F) 4:31
- Retirement—The Eighth Age of Man (D) 2:63

SOCIAL SECURITY (See also Pensions and Retirement Policy)

- Cost-Value Analysis of Employee Benefits: An MBO Approach (F) 4:31
- The Social Security Time Bomb (D) 1:55

STOCK OPTIONS

- Profit-Related Stock Options: Immunizing Grants Against the Market (F) 3:28
- Stock Option Grants: A Systematic Approach (F) 2:18
- The Target Approach to the Management of Capital Accumulation Plans (F) 1:18

Compensation Review's Special Reprint Service

Reprints of single articles from *Compensation Review* are available at the rate of \$1.25 a copy, with a minimum order of ten copies. The price schedule follows:

First ten copies	\$12.50
11-14 copies	\$1.25 each
15-24 copies	10 percent off single-copy price
25-49 copies	15 percent off single-copy price
50-99 copies	20 percent off single-copy price
100-499 copies	30 percent off single-copy price
500-999 copies	40 percent off single-copy price
1,000 or more copies	50 percent off single-copy price

Please allow five weeks for delivery. Orders should be addressed to Publications Services, AMERICAN MANAGEMENT ASSOCIATIONS, Saranac Lake, New York 12983.

